

# Redefining commercial finance

At Thinktank, we understand commercial property finance better than anyone. Whether owner-occupied or investment, for purchase, re-finance or equity release, we have been supporting the broker community and their self-employed clients since 2006 with our dedicated team of experienced commercial Relationship Managers.

### **Benefits**





ALL RETAIL, INDUSTRIAL AND OFFICE PROPERTIES



VARIOUS PURPOSE BUILT & SPECIALISED SECURITIES



UP TO 30 YEAR TERMS WITH NO ANNUAL REVIEWS



PREMIUM SERVICE AND PERSONAL ASSISTANCE

## Simplifying commercial property finance

- · Investor, owner-occupier, self-employed and SMSF's
- Clear LVR based pricing to brokers and clients
- Fast loan approval, documentation and settlement
- Interest only up to 5 years and loan terms up to 30 years (upon request)
- Set and forget, no annual reviews, re-valuations or ongoing fees
- No security cross-collateralisation, bank delays or red tape

## Some simple things we need

	SMSF	Full Doc	Mid Doc	Quick Doc	GST loan	
Application form, standard consents and ID	✓	✓	✓	✓	✓	
Last 2 years financials	✓	✓	_	_		
Self certified income	_	_	✓	✓	As per verification used for loan	
BAS returns or bank statements or accountant's letter or 1 year tax return/financials	_	-	✓	_		
Current ATO portals for all trading and asset providing entities  Applicable in all instance with LVR > 70% or upon lender request	✓	✓	✓	✓	✓	
Copies of signed lease (investment only)	✓	✓	✓	✓	✓	





	SMSF	Full Doc	Mid Doc	Quick Doc	TT Private GST <sup>2</sup>
Maximum LVR	80%	80%	80%⁵	65%4	Additional 10%
Maximum loan	\$4m	\$4m¹	\$4m <sup>1</sup>	\$2m	\$100K <sup>3</sup>
Term	25-30 years	25-30 years	25-30 years	25-30 years	6 months
Interest only period	5 years	5 years	5 years	5 years	6 months
Property types	All standard Commercial <sup>5</sup>	All standard Commercial + Resi⁵	All standard Commercial +Resi⁵	All standard Commercial + Resi <sup>5</sup>	All Commercial
Purpose	Purchase, refinance	Any	Any	Any	GST
Investor/ owner-occupied	Investment*	Either	Either	Either	Either
Income verification	2 yrs financials	2 yrs financials	Self cert + 2 BAS or bank statement or accountant's letter or 1 yr tax return/financials	Self cert	As per verification used for prime loan
ICR (un-stressed)	1.50x	1.50x	Less than \$2m – 1.75% Greater than \$2m – 2.00%	2.00x	As per primary facility
DSCR (stressed + 2%)	1.00x	1.00x	1.00x	1.00x	1.00x
Redraw and further advances	No	Yes	Yes	Yes	As per primary facility
Minimum urban populations	20K	20K	20K	50K	As per primary facility

<sup>\*</sup> Related party tenants considered for commercial property

### Additional information

- 1. Maximum loan size per security property \$4m & LVR subject to population constraints.
  - For current interest rates please contact your Thinktank Relationship Manager. Note: interest rates may vary according to the outcome of individual risk assessment.
  - All loans are subject to credit approval at the sole discretion of Thinktank.
  - Refer to separately published list of eligible security types. Minimum security value is \$200,000. Minimum population size is 20,000.
  - Fees under mandate accepted where disclosed in writing in advance of settlement.
- 2. TT Private facilities available only where Thinktank hold a 1st Registered Mortgage over the proposed security property.
- 3. GST loans higher than \$100,000 considered on request.
- 4. Quick Doc loans available for population size over 50,000.
- 5. Mid Doc loans available for population size over 20,000. Differing LVRs and loan size limits apply to different population sizes...
- 6. Where ≥4 residential properties are offered as security or the property use is clearly commercial (eg. child care, professional rooms, backpackers).

For current interest rates please contact your Thinktank Relationship Manager: 1300 781 043 | deal@thinktank.net.au

