



Thinktank

July 2019

Thinktank Income Trust

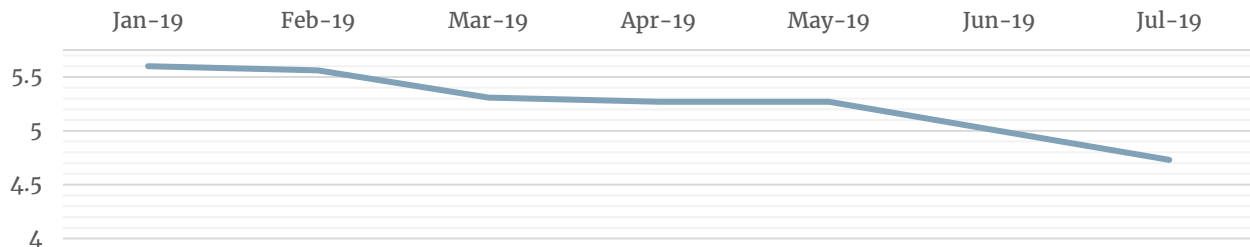
# Monthly Performance Report



# Thinktank Income Trust Monthly Performance Report

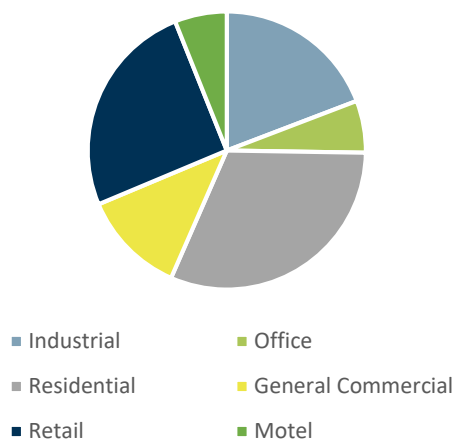
Return as at 31<sup>st</sup> July 2019

Annualised Return %

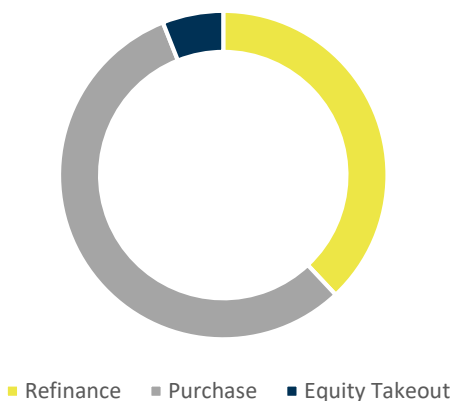


## Thinktank Loan Book Metrics

Loan by Security Type\*



Loan Purpose\*



## Investment Overview

### Performance and Activity

In July the Income Trust once again saw an increase in the portfolio. Since inception in August 2017 the Income Trust has experienced zero losses and as at 31<sup>st</sup> July 2019 the Income Trust has 1 loan in arrears.

### Investment strategy

Originate loans secured by registered first mortgages held over Australian commercial & residential real estate to generate monthly income returns.

### Distributions

Paid on the 10<sup>th</sup> of each month or the following business day in arrears.

### Minimum investment

\$10,000

### Minimum term

12 months

### Average loan-to-value ratio

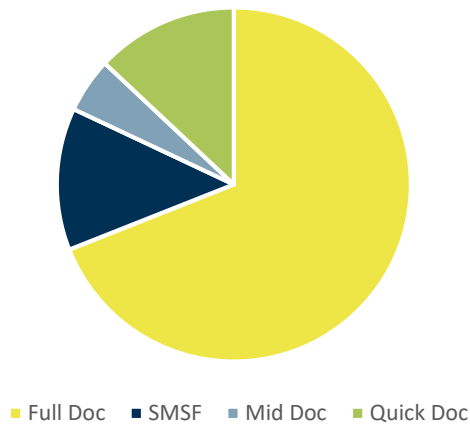
62% as at 31-Jul-2019

\*Data as at 31<sup>st</sup> July 2019

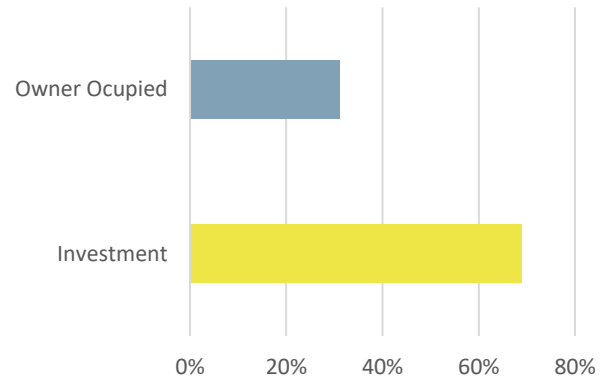


## Thinktank Loan Book Metrics

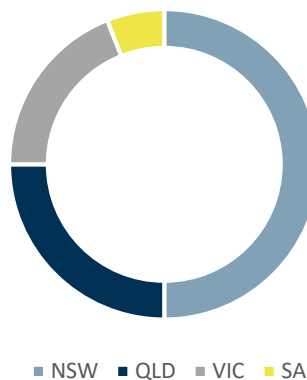
Loan by Verification Type\*



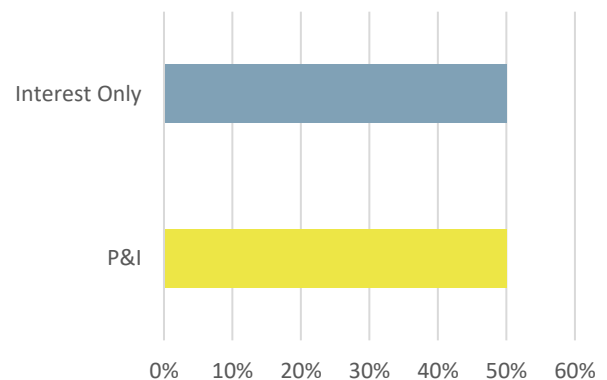
Loan by Occupancy\*



Loans by State\*



Repayment Type\*



## Market Ratings

|                    | Sydney |           | Melbourne |           | Adelaide |           | Brisbane (SEQ) |           | Perth |               |
|--------------------|--------|-----------|-----------|-----------|----------|-----------|----------------|-----------|-------|---------------|
| <b>Resi-Houses</b> | Fair   | Stable    | Fair      | Stable    | Fair     | Improving | Fair           | Stable    | Weak  | Stable        |
| <b>Resi-Units</b>  | Fair   | Stable    | Fair      | Stable    | Fair     | Improving | Fair           | Stable    | Weak  | Deteriorating |
| <b>Office</b>      | Strong | Improving | Strong    | Improving | Fair     | Improving | Fair           | Improving | Weak  | Stable        |
| <b>Retail</b>      | Fair   | Stable    | Fair      | Stable    | Weak     | Stable    | Fair           | Stable    | Fair  | Stable        |
| <b>Industrial</b>  | Strong | Improving | Strong    | Improving | Weak     | Stable    | Fair           | Improving | Weak  | Stable        |


Disclaimer: This document is not intended to be read by anyone other than a Wholesale Client or Eligible Investor (as defined in Section 761G of the Corporations Act 2001) and should be read in conjunction with the Information Memorandum for Thinktank Group Pty Ltd dated 2nd May 2017. A copy of the Information Memorandum can be obtained by contacting Lauren Ryan on (02) 8669 5532 or at [lryan@thinktank.net.au](mailto:lryan@thinktank.net.au) Thinktank Nominees Pty Ltd (AFSL No. 333 163).





## Market Commentary


by **Per Amundsen, Head of Research**



At its August meeting, the RBA Board held the Cash Rate steady at a record low of 1% following two consecutive 25 basis points cuts in May and June and Governor Lowe re-affirmed the prospect of further easing. Inflation continues to remain well below 2% at 1.6% in Q2 and Retail Sales for June also remained low at 0.4% for the month and 2.5% year over year. The US Fed made its much anticipated cut to rates at their July meeting but Chairman Powell's remarks appeared to signal some doubt about more cuts by the end of the year. The AUD dropped sharply after the FOMC action to USD 0.68. Our News and Views section of our Monthly Market Focus covers the semi-annual PCA Office Market Report and the various capital cities continue to perform in line with our ratings and trends shown opposite. You can find this and our July Quarterly Update on our website. Melbourne and Sydney Residential are confirmed as Fair for Houses and Units and the trend has remained Stable however we remain concerned about the supply of newly completed construction. Retail trends are also of concern with respect to trading performance with Department Store sales down 0.6% for the month of June and 0.9% for the year.

## Market Commentary

by **Lauren Ryan, Investor Relations**



While the lending environment has improved post the Royal Commission many barriers remain for borrowers seeking to obtain credit through traditional lenders. This has seen an increase in finance brokers and borrowers turning to non-banks who provide equivalent loan products and consistently more timely credit decisions. Thinktank has been at the centre of this consumer shift originating over \$400 million in lending FY19. With the low interest rate environment seemingly here to stay and a still under developed Australian debt market, investors continue to be drawn to equities for income. For investors seeking capital stable investment choices capable of producing sustainable income returns, the volatility caused by trade war and Brexit uncertainty is cause for concern. Back on home soil, the RBA August Statement on Monetary Policy is generally positive but betrays concerns over the Australian economy, in particular wage growth and unemployment. Infrastructure investment however remains strong which we see in the growth of industrial property financing activity and low vacancy rates in both the Industrial and Office sectors. Thinktank's Income Trust returned 4.73% p.a. in the month of July as benchmark interest rates continued their decline.

A downloadable copy of Thinktank's August Monthly Market Focus can be found at the link below:  
<https://www.thinktank.net.au/news/>

For more information about Thinktank's Investment Trusts, please contact Lauren Ryan on  
[lryan@thinktank.net.au](mailto:lryan@thinktank.net.au) or (02) 8669 5532.